

Left Right Game- Your Introduction To Making Your Presentation FUN: Hand a small Arbonne gift to guest closest to you, i.e. a small hand cream, lip balm etc. Tie a cute bow around it! Explain the object of the story is to not only learn about Arbonne, but they have to tune up their listening skills to hear the words "left" and "right." As soon as they hear either word, the person who has the gift in their hands has to pass it to the person next to them according to the direction that was mentioned. At the end of the story, the person who has the gift in their hands wins!

The story goes like this: What is Arbonne you say? Let me tell you RIGHT now what it's all about. The company was named after a town in Switzerland-the land of precision and cleanliness. Arbonne means "beautiful tree". Our founder Petter Morck, LEFT Norway for Switzerland in 1975 to create a company that offered Pure, Safe, Beneficial products. He knew that a lot of products being used topically and LEFT on the skin were not the healthiest for them. He also knew that our skin is the largest organ of the body, and whatever anyone has LEFT on their skin penetrates the skin, goes directly into the bloodstream and affects all of the internal organs within 26 seconds. He knew 37 years later, people would be savvy label readers and very interested in using the RIGHT products for their family...VEGAN & BOTANICAL... Toxin FREE. SO, he got together a team of leading herbalists, scientists, and chemists, fulfilled his vision and founded Arbonne in 1980! It's not just about what we put in our products, but also what we leave out! The Arbonne product advantage has LEFT people in awe and has given them confidence to switch their brands RIGHT away to a brand they can trust. We have a living breathing ingredient policy. Transparency and Honesty have been the hallmark of our brand. Our mission is to always improve and evaluate our ingredient policy as an ever-evolving standard of excellence...Sounds like commitment to a brand promise, RIGHT? Isn't it nice to know that Arbonne has done the research for us and it keeps us on the RIGHT track to healthier bodies inside out? Just think - what is LEFT on our skin from Arbonne's products are botanical ingredients and antioxidants that are bio-identical to our skin, or recognized by the skin as being the same. You know how it feels when you eat nutritious food? Well, that's how our skin reacts to Arbonne's products.

At Arbonne, we take a holistic approach to wellness...helping people gain better health while reducing toxic burden. Toxins come into the bodies 3 ways: What we eat, what we put on our skin, and what we breathe.

Did you know the average person applies between 200-500 chemicals to their bodies each day, and many of them are immediately absorbed into the skin? Arbonne is here to RIGHT that wrong! In Arbonne we say "You are what you absorb!" Toxic burden can occur because what is LEFT on the skin!

So, what are the ingredients that should be LEFT off our skin you might ask? A common ingredient that is in most American-formulated skincare products is mineral oil. There are actually 69 different names for mineral oil...petroleum jelly, petrolatum, vaseline... just to name a few. But Mineral oil's molecular structure is too large to be absorbed into the skin, therefore it forms a film on skin's surface blocking the pores, halting natural

respiration and secretion of toxins, as well as blocking the absorption of other nutrients. Mineral oil also leaches vitamins and nutrients from the skin. Mineral oil has been identified as the 2nd most aging thing for the skin, (second only to the sun) so be sure it is never LEFT on yours! Artificial Colors and fragrances have no purpose being LEFT on the skin either! Now let's talk about a big topic...ANIMAL PRODUCTS. Did you know that the most prestigious cosmetic companies in this country purchase ingredients from rendering plants? These are collection centers for animal carcasses, such as road kill, diseased farm animals, euthanized pets from veterinary practices, and old restaurant grease. They boil everything to render a greasy by-product that cosmetic companies use for lip and eye makeup, as well as facial cream and soaps. THIS IS NOT RIGHT! Aren't you happy to know that I am here to recommend a brand of products that are guaranteed not to have these ingredients in them? IN fact, Arbonne goes above and beyond with their strict ingredient policy and abides by not only US but also the European Union standards for product formulations. The EU has banned over 1400 known carcinogens and toxic ingredients from products while the US has banned about 10! Consumers have been LEFT in the dark about this long enough!

It's just as important to think about what you're absorbing internally as well. Arbonne is the EASY button for healthy nutritious Fast Food On the Go. Our busy lives don't always allow for tons of time prepping in the kitchen, RIGHT? This program and these plant powered Nutrition products that are Dairy Free, Gluten Free, Soy Free, and with No Artificial Colors, Flavors, and Sweeteners are exactly what the body needs and helps you get on the RIGHT foot with healthy living. There are so many people out in LEFT field and we get to educate them on a clean eating program that encourages them and empowers them to move in the RIGHT direction making smarter and healthier choices long term. Arbonne is a LIFESTYLE. Not a fad, not a diet, not a one time detox. As consumers we believe you have the RIGHT to know about harmful ingredients and the RIGHT to access healthier options. Arbonne is the solution to all your wellness needs. Nobody likes products that don't work, RIGHT? Arbonne offers a 45 day money back guarantee! As our Motto states...Pure, Safe, Beneficial will always be our Brand Promise!

So what are we waiting for, lets get started testing out for yourself these awesome products RIGHT AWAY!