

MAPPING YOUR ROUTE

ASSESSMENT & GOAL SETTING

(Complete within the first three days of each month with your upline).

ASSESSMENT FROM PREVIOUS MONTH: _____

PRV: _____ Personal sponsoring: _____
District: _____ Sponsored: _____
Area: _____ Sponsored: _____
Region: _____ Sponsored: _____
Nation: _____ Sponsored: _____

I've achieved my: _____ Commit Goal _____ Stretch Goal
Is there a leak in your pipeline? _____ Desire _____ Belief _____ Skill (Discuss solutions with your upline to overcome)



CURRENT GOAL SETTING MONTH : _____

Personal Sponsoring Goals:

Commit: _____
Stretch: _____

Group Sponsoring Goals:

Commit: _____
Stretch: _____

Personal Sales Goals:

Commit: _____
Stretch: _____

Group Sales Goals:

Commit: _____
Stretch: _____

Personal Presentations this week: # _____ Groups # I:1's _____
Personal Presentations up next week: # _____ Groups # I:1's _____

- ___ I'm committed to 3 'asks'/day & having a full calendar and refreshed ongoing contact list
- ___ I have an accountability partner: _____
- ___ I'm setting goals with my Business Partners on my team: _____

PIPELINE ASSESSMENT:

Is there a leak in your pipeline? (Check all that apply) Work with your up-line to fix any leaks, and build your skills!

- ___ Asking Enough People? _____ Holding those I book?
- ___ Booking those I ask? _____ Successfully Presenting and Closing?

(Pipeline Training Adapted from: Patrice Matteson's Activity Tracker System)