Be in the Know Quick Reference Guide

INDEPENDENT CONSULTANT REGISTRATION

- Independent Consultant Registration/Starter Kit Fee \$79
- Preferred Client Upgrade to Consultant Fee \$50
- Starter Kit Handling Fee \$5
 (waived with 250 QV registration order)
- Add a **500 QV** purchase to new registration or Preferred Client upgrade orders to receive free shipping on the entire order.

PREFERRED CLIENT REGISTRATION

Preferred Client Sign-Up Fee \$29

INDEPENDENT CONSULTANT & PREFERRED CLIENT RENEWALS

- Independent Consultant Renewal Fee \$30
- Preferred Client Renewal Fee \$29
- Preferred Clients receive free shipping and renewal fee waiver (\$29 value) with \$250 SRP product purchase*

INDEPENDENT CONSULTANT FREE GIFTS

- Independent Consultant Renewal Gift: Place a 250 QV renewal order and receive a free product from our Free Gift List*
- New Independent Consultant Sign-Up Free Gift: Place a 250 QV order in Start Month and receive a free product from our Free Gift List

PREFERRED CLIENT FREE GIFTS & REWARDS

 Sign up with a \$150 SRP registration order and receive free shipping now and a product gift on your next qualifying order.**

-or-

- Place a **\$250 SRP** order in Start Month and receive a free product from our Free Gift List, plus free shipping
- Place a \$250 SRP renewal order and receive a free product from our Free Gift List and get your renewal fee waived*
 Qualifying SRP is calculated on product purchases only; registration/renewal fees do not count toward the SRP of your order total to qualify for free product gift

*Order must be placed in the month of or within 30 days before renewal is due and must include renewal fee (if applicable). **Free product to be chosen from Free Gift List on next qualifying order of \$150 SRP or more. Must be used within 2 full months.

PREFERRED REWARDS

Your Arbonne Preferred Clients will earn free shipping on every order and a Preferred Reward toward their next purchase by simply placing an order of at least \$150 SRP (to earn/redeem). Preferred Clients can also take advantage of flat rate shipping with every order under \$150 SRP. Surcharges apply.

Product SRP	Shipping	Reward
<\$150	\$7.95 Flat Rate Shipping	
\$150+	Free Shipping	Free product choice on next \$150 order*

*Free product to be chosen from Free Gift List on next qualifying order of \$150 or more. Must be used within 2 full months.

ARBONNE AUTOSHIP

Preferred Clients can simplify their life with Arbonne Autoship and earn more rewards.

Total Order Less Than \$100 SRP	Total Order \$100 SRP or More				
\$5.95 flat rate shipping	Free shipping				
\$5.95 hat rate shipping	Free product of the month				
Arbonne Autoship orders are your recurring orders delivered 30, 60, 90 or 180 days after an initial order is placed and received. Your initial order is not considered an Arbonne Autoship order. Rewards are based on your autoship order size.					

HOST REWARDS

Hosting a group presentation with Host Rewards has its perks! You get a chance to earn a Free Gift, receive product specials and Free Shipping for being a Host. Plus, all guest orders receive \$7.95 flat rate shipping!

Total Group Presentation QV	Complimentary Product From Top Sellers List	\$125 SRP for \$30	Host Order Free Shipping**	
150–249		0	—	
250–499		\$125 value for \$30	—	
500–749	Yes	\$250 value for \$60	Yes	
750–999		\$375 value for \$90	Yes	
1,000–1,249		\$500 value for \$120	Yes	
1,250+		\$625 value for \$150	Yes	

**Unless Host is a Consultant. Note: Rewards cap at 1,250 QV.

BONUS BOOSTER INFORMATION

New District Manager Opportunities					
In your first 2 months as a District Manager:	RE9 Advanced _® Set + Arbonne Intelligence _® Genius Nightly				
Achieve 2,500 Qualifying Volume in your Central District both months OR	Resurfacing Pads & Solution + an exclusive Arbonne-branded water bottle				
Promote a new District Manager from your Central District					
DM Cash Bonus Qualifications* during any of the first 6 months as a District Manager	\$100 Bonus Booster added to your \$200 DM Cash Bonus = \$300				

New Area Manager Opportunities						
In your first 2 months as an Area Manager:	Arbonne Intelligence Genius Ultra ₀ + RE9 Advanced Intensive					
Achieve 10,000 Qualifying Volume in your Central Area both months OR	Renewal Serum + RE9 Advanced Lifting and Contouring Eye Cream + Arbonne Intelligence Nourishing Facial Oil + an exclusive Arbonne-branded tote bag set					
Promote a new Area Manager from your Central Area						
AM Cash Bonus Qualifications* during any of the first 6 months as an Area Manager	\$200 Bonus Booster added to your \$400 AM Cash Bonus = \$600					

New Regional Vice President Opportunities						
In your first 2 months as a Regional Vice President:	\$500 Cash Bonus					
 Achieve 40,000 Qualifying Volume in your Central Region both months OR 						
Promote a new Regional Vice President from your Central Region						
VP Cash Bonus Qualifications* during any of the first 6 months as a Regional Vice President	\$300 Bonus Booster added to your \$600 VP Cash Bonus = \$900					

New National Vice President Opportunities					
\$1,000 Cash Bonus					
\$600 VP Cash Bonus					

*Please review the Arbonne SuccessPlan for full qualification and maintenance details and benefits.

U.S. Shipping Rate Schedule

Total Order SRP*	UPS Ground	3rd Day Air PER CARTON Not available to Alaska or Hawaii	2nd Day Air PER CARTON	Next Day Air
\$0-\$99.99	\$7.95	\$14.95	\$19.99	\$29.99
\$100-\$199.99	\$9.75	\$19.95	\$19.99	\$29.99
\$200-\$299.99	\$12.95	\$24.95	\$29.99	\$39.99
\$300-\$399.99	\$14.95	\$29.95	\$29.99	\$39.99
\$400-\$499.99	\$16.95	\$34.95	\$39.99	\$49.99
\$500-\$999.99	\$22.45	\$39.95	\$39.99	\$49.99
\$1,000+	\$29.95	\$44.95	\$49.99	\$59.99

The following shipping schedule applies to all orders for Puerto Rico and U.S. territories, and products containing alcohol shipping to Alaska and Hawaii:

Total Order SRP*	USPS				
\$0-\$99.99	\$7.95				
\$100-\$249.99	\$9.75				
\$250-\$499.99	\$12.95				
\$500-\$999.99	\$22.45				
\$1,000+	\$29.95				
*SRP in LLS, currency, SRP is the suggested retail price of all products, including free diffs, discounted items, and product specials such as Purchase with Purchase (PwP)					

*SRP in U.S. currency. SRP is the suggested retail price of all products, including free gifts, discounted items, and product specials such as Purchase with Purchase (PwP) items, Arbonne Special Value Packs (ASVPs), and SuccessPacks. See arbonne.com for details.

Sample UPS Ground shipping on orders containing ASVPs and free gifts

Preferred Client Sample Registration Order			Independent Consultant Sample Registration Orde			Order		
Item	QTY	Cost	SRP		Item	QTY	Cost	SRP
RE9 Advanced _a ASVP 40% off #1432	1	\$279	\$465		Arbonne Essentials _® ASVP 50% off #1429	1	\$222	\$444
Free Gift RE9 Advanced Restorative Cream Broad Spectrum SPF 20 Sunscreen #816	1	\$0	\$66	_	Free Gift RE9 Advanced Night Repair Cream #815	1	\$0	\$88
Totals:	2	\$279	\$531	_	Totals:	2	\$222	\$532
Shipping Cost:	bing Cost: Free Shipping		1	Shipping Cost:	\$16.95			

Sales tax is charged on the discounted amount for Preferred Client orders and on the SRP amount for Independent Consultant orders. Certain states also charge tax on the shipping amount, membership fees, SPF products, and dietary supplements.

