

Requirements for Qualifying for District Manager		Month One	Month Two	Month Three	Qualify in One Month?	Qualify in Two Months?	Qualify in Three Months?
1	Was your total Retail Volume at least \$6,000 in your FIRST qualifying month?						
2	Was your total Retail Volume at least \$6,000 over your FIRST TWO qualifying months?						
3	Was your total Retail Volume at least \$7,500 over your THREE qualifying months?						
4	Was your <u>Personal</u> Retail volume at least \$1,000 -OR- was your Retail Volume at least \$2,500 in your FIRST qualifying month?						
5	Did you have at least \$2,500 Retail Volume in your LAST qualifying month?						
6	Was your Personal Retail volume at least \$1,000 over the qualifying period?						
7	Did you count \$650/month or less on all of your promoted, paid-as District Managers, 1st Generation total?						

## District Manager

*One, two or three month qualification options*

- When you accumulate \$1,000 Personal Retail Volume (PRV) — your personal sales — or \$2,500 Retail Volume (RV) in a month, you will automatically enter into qualification for District Manager.

*and to complete qualification:*

- \$6,000 RV in one month, \$6,000 RV over two consecutive months, or \$7,500 RV over three consecutive months.
- RV will be accumulated over the entire qualification period.
- Minimum \$2,500 RV in the last month of the qualification period.
- Minimum \$1,000 PRV accumulated in the qualification period.
- Permanent Pick-up Credit of \$650 for one or more promoted, paid-as District Manager or above, 1<sup>st</sup> Generation, each month.

### NOTE:

1	This table is for reference only. It is your responsibility to understand these qualifications found in Arbonne's Success Plan and Policies and Procedures Manual.
2	Insert the corresponding values under the columns titled, Month One, Month Two and Month Three.
3	Answer the Questions; YES or NO under the columns titled; Qualify in One Month?, Qualify in Two Months?, Qualify in Three Months?
4	If you have a NO answer in a column then you did not qualify for that corresponding month. In order to qualify for the month in question all the answers must be YES in the corresponding column.
6	These Materials have been produced by Ted and Sandra Tillinghast independent consultants and are not official materials prepared by Arbonne International LLC. Arbonne makes no promises or guarantees that any consultant will be financially successful as each consultant's results are dependent on his or her own skill and effort.